

# V.I.P. Mortgage, Inc. Wholesale Division Encompass TPO Connect Website User Guide



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# Introduction

This guide is intended to help you work with our company's website, which connects directly to our loan origination system (LOS). The website provides a central online location where you can originate, process, and monitor loans. After logging into the website, you can originate new loan files or import loan files from a Fannie Mae formatted file. Once the loan is added to our website, you can submit the loan or take actions such as ordering a credit report or searching for product and pricing options. You can also use the website to monitor the loan's status. At the same time we can monitor the loan activity in our LOS and ensure we are receiving all the necessary information we need. Changes made to the loan file on the website are reflected in the loan when opened in our LOS and vice versa.

This guide provides all of the instructions necessary to log into the website and start originating and processing loans.

Note: Many of the features in Encompass TPO Connect can be configured and customized extensively. Administrators can disable many features or re-arrange the order in which they display, This document explains how Encompass TPO Connect works with the default configuration.



# **Getting Started**

This section explains how you can start using the website and includes a brief description of the main tools available on the website. Enough information is provided to get you started, but more steps are required to complete these processes. These tools are discussed in detail later in this guide.

# **Gaining Initial Access to the Website**

Once approved by our company, we will assign a manager from your company to be the website administrator (i.e., the one who will manage user accounts, update company information, and add new users). The manager will receive an email from us that provides a link to the website, along with a log in name (the manager's email address) and a temporary password. The manager will then complete the following steps to gain access to the website.

# To Gain Initial Access to the Website:

- 1 Click the link provided in the email to open the website.
- 2 Log in to the website using your email address and the temporary password provided in the email.
- 3 On the Change Password page, create a new password.

NOTE: Be sure to keep track of your new password. Our company will not have access to it.

# **Start Using the Website Tools**

Once logged in, the manager can grant users access to the site and update their account information.



## To Change Your Password:

- 1 Click your user name in the top right corner of Encompass TPO Connect, and then select **Change Password**.
- 2 On the Change Password screen, enter your current password in the **Current Password** field.
- 3 Enter a new password in the New Password field.
- 4 Re-Enter the new password in the **Re-enter New Password** field.
- 5 Click Save.

# Add Users to the Website

In order for other users to gain access to the website, the manager must create a contact record for each user.

# To Create a Contact Record:

1 Click your user name in the top right corner, and then select Manage Account.



- 2 Click the Company Account tab.
- 3 Scroll to the Company Contacts section, and then click **Add Contact** to add a new user who will be able to use the website.

Company C	ontacts								
							Add Contact	X	Ē
First Name	Last Name	Address	Business Phone	Email	Login Status	Personas			
									*

- 4 Enter the required information for the user. (Required fields are marked with a red asterisk.\*)
  - The Organization field enables you to select the branch within the TPO Company's organization where this contact should be created. Click **Choose** to select the organization option, and then select the organization entry and click **Save**.
  - The Persona field enables you to select an available persona to assign to the TPO Contact. Click Add Persona to select the persona for the TPO contact, and then select one or more personas and click Save.

Create New Contact	×
*Email Address	É.
*First Name	
Middle Name	
*Last Name	
Login Status	Enabled
NMLS ID	
Social Security #	<u>###_##_####</u>
	Choose
Organization	Use Company Address
Address	
City	
* State	Calart 🗸
7:-	
Δıp	
Business Phone	Ext.
Business Fax	Ext.
Cell Phone	
*Personas	Add Persona
	View access to team's loans Edit team's loans
Assigned AE	Admin User
Record Last Updated	4/17/18 2:46:55
	Cancel Save

5 When finished, click the **Save** button.

The user will receive an email that provides a link to the website, along with a log in name (their email address) and a temporary password. The user can log in to the website, however their licensing information needs to be submitted to, and then approved by, our company before they can submit loan files. (This rule applies to branches that will use the website as well.)

Submit user or branch licensing information to:

Add contact information for licensing information reviewer(s)

# **Home Page Widgets**

Several Home Page Widgets are available for users to access key information. These widgets are configured by the administrator. The following widgets are available:

- **Recently Accessed Loans** This widget displays a list of recently accessed loans by a TPO. You can click on a loan in the list to view the loan.
- Lender Key Contacts This widget enables Brokers/Sellers to quickly access global Lender Contacts directly from the Welcome page.
- Company Announcements The company announcements enables the Lender to provide information to TPOs.

## To Use and View Company Announcements:

If the Company announcements widget is available, any announcements are displayed in the widget

Company Announcements	
<b>New Announcement</b> 1 Hour Ago	
	▼ 5 per page 🔹 🚺 🕨

The TPO can select an announcement from the widget to view the details of the announcement. Once the announcement is open, the TPO can print the announcement or close the announcement.



# View the Pipeline

Click the **Pipeline** link on the Welcome page to view your pipeline of loans. As you create new loans, they will be listed in the Pipeline. Here you can check loan status, lock status, and some basic loan information. Depending on your assigned role and permissions, you may be able to view all the loans that your team has entered in TPO Connect. Your administrator can configure the pipeline to display one of two views. The Pipeline Grid view displays all the loans in your pipeline in a list, displaying important loan information at a glance. The Loan Groups view sorts loans into groups by criteria defined by the administrator.

## Pipeline Grid View Example:

LOAN OPTIONS	Name / Loan # / Property Address	Lock Status	Lock Exp.	Loan Type / Amount	Date Started	Estimated Close Date	Status
CHANNEL	#1804EM68111	🦲 Not Locked			04/02/18		TPO Started
<ul> <li>Wholesale</li> <li>Correspondent</li> </ul>	#1804EM78111	🧧 Not Locked			04/03/18		TPO Started
VIEW	#1803EM0001485111	Not Locked			03/15/18		TPO Started
• All loans	#1803EM0002394111	🧯 Not Locked			03/15/18		TPO Started
	#1804EM00111	Not Locked			04/05/18		TPO Started
<ul> <li>Current</li> </ul>	#1803EM0005596111 CA 93312	🧯 Not Locked		FarmersHome \$250,000.00	03/16/18		TPO Started
C Archived	#1804EM03111	🦲 Not Locked			04/04/18		TPO Started

## Loan Groups View Example:

			Find Loan Investor Loan #	~ Q Advanced Filter
LOAN OPTIONS	Loan Groups			
CHANNEL				
Wholesale     Orrespondent	Started 229 Loans	Purchase Review 0 Loans	Post Purchase 0 Loans	Audit Review 0 Loans
VIEW				
<ul> <li>All loans</li> <li>My Loans</li> </ul>	Ready For Purcha 0 Loans	Cancelled 3 Loans	Unacceptable Del 0 Loans	Pending Withdra 0 Loans
LOAN STATUS				
<ul> <li>Current</li> <li>Archived</li> </ul>	Withdrawn O Loans	Purchased 0 Loans	Locked Active 23 Loans	Pending Conditions 0 Loans

### **To Customize Your Pipeline View:**

- 1 From the Pipeline page, Click **All Loans** to view all loans that you have access to view or click **My Loans** to view only the loans you have originated.
- 2 Click **Current** to view loans in the Current Pipeline or click **Archived** to view loans in the Archived Pipeline
- 3 Click **Wholesale** to view wholesale loans

Name / Loan # / Property Address	Lock Status	Lock Exp.	Loan Type / Amount	Date Started	Estimated Close Date	Status	Contacts
#1804EM68111	🧯 Not Locked			04/02/18		TPO Started	2
#1804EM78111	🦲 Not Locked			04/03/18		TPO Started	2

4	Click Correspondent to view correspondent loans.								
		Loan #	Seller Loan #	Borrower Name	Property Address	Status	Lock Status	Lock Exp.	Delivery Date
		1804EM63111	E2E-CND	America, Andy T	12 Penndale lane Fairfax VA 22033	TPO Started	🧯 Not Locked		
		1803EM0000358111	BTC-FHA1	Customer JR, Ken N	10655 Birch St Burbank CA 91502-1234	TPO Started	🧧 Not Locked		

#### **To Filter Your Pipeline View:**

- 1 From the Pipeline page, Click Advanced Filter.
- 2 Choose one or more filters to apply to your pipeline view, and then click Apply Filters.

Pipeline Filters	×
Choose your filters.	
Milestones       Image: Constraint of the second secon	Lock Status All Lock Status Cancelled Lock Requested Locked Locked
Image: MM / DD / YYYY     to     Image: MM / DD / YYYY       Property Address       Prop State.	Expired     Expired     Expired     Expired     Expired     Expired
Loan Officer  Loan Processor	Lock Expiration       Image: MM / DD / YYYYY     to
	Cancel Apply Filters

3 To clear any applied filters, click **Clear Filters**.

## Start a New Loan

There are two ways to originate a loan in TPO Connect: Importing a Fannie Mae DU 3.2 file or by manually filling out an online 1003. Again, this section provides the steps to get you started, but refer to Chapter 2, Originating Loans for the complete process.

#### To Start a New Loan Manually

- 1 Click the Add New Loan button on the TPO Connect home page to start a new loan.
- 2 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to.

Register Wholesale Loan	×	
Choose Contacts		
Loan Officer	Loan Processor	
Select 🔹	Select	
Select 🔹	Select 🔹	
	Cancel Next	

- 3 Click Next.
- 4 If your administrator has enabled you do specify who the initial Loan Estimate will be issued by, select Broker or Lender, and then click **Next**.

Register Wholesale Loan	×
Initial Loan Estimate Issued By	
O Broker	
Back	Cancel Next

- 5 Using the pop-window, select **Skip** to manually create a loan file.
- 6 The 1003 form is displayed and you can being entering data.
- 7 When you are ready to save the loan, click **Register**.

**NOTE:** All of these items are discussed in detail later in this guide.

## To Start a New Loan by Importing

- 1 Click the Add New Loan button on the TPO Connect home page to start a new loan.
- 2 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to.

Register Wholesale Loan		×
Choose Contacts		
LOAN OFFICER		
Organization	TPOConnect Test Org	•
User Name	Select	•
LOAN PROCESSOR		
Organization	TPOConnect Test Org	•
User Name	Select	•
	Cancel	Next

- 3 Click Next.
- 4 If your administrator has enabled you do specify who the initial Loan Estimate will be issued by, select Broker or Lender, and then click **Next**.

Register Wholesale Loan		
Initial Loan Estimate Issued By		
O Broker		
Back	Cancel	Next

- 5 Using the pop-window, click **Import Loan Data From FNM 3.2 File**.
  - Click **Browse Files**, and then select the file.

#### OR

 If your administrator has enabled the option to import from a DO Casefile ID, select Import from DO Casefile ID and then enter the DO casefile ID.

Register Wholesale Loan		×
Import Loan Data From FNM 3.2 File	O Import from DO Casefile ID:	
C Drop Her	e to Upload or Click to Browse	
L		
Back	Cancel	Skip

- 6 Click Next.
- 7 The 1003 form is displayed with the loan data.
- 8 When you are ready to save the loan, click **Register**.

**NOTE:** All of these items are discussed in detail later in this guide.

# Start a New Loan With Quick Registration

If the Quick Registration form has been enabled by the administrator, you can register a loan without having to use the full 1003 form. Instead, the Quick Registration page displays when you click **New Loan**.

- 1 Click the Add New Loan button on the TPO Connect home page to start a new loan.
- 2 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to and click **next**.

3 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to.

Register Wholesale Loan			×
Choose Contacts			
LOAN OFFICER			
Organization	TPOConnect Test Org	•	
User Name	Select	-	
LOAN PROCESSOR			
Organization	TPOConnect Test Org	•	
User Name	Select	•	
	Ce	ncel Ne	ext

- 4 Click Next.
- 5 If your administrator has enabled you do specify who the initial Loan Estimate will be issued by, select Broker or Lender, and then click **Next**.

Register Wholesale Loan		×
Initial Loan Estimate Issued By		
O Broker		
Back	Cancel	Next

- **6** Using the pop-window, you can upload a DU 3.2 file (\*.fnm) or enter the loan data manually in a 1003 form.
  - To import an FNM file, select the import option, click Browse Files, and then select the file.
     OR
  - click Skip to manually create a loan.
- 7 Click Next.
- 8 On the **Quick Register Wholesale Loan** page, enter the details in the *Borrower and Property Information* and *Loan Details* sections and then click **Register.**

Quick Register Wholesale	Loan				
					Create Loan
Borrower and Property Inform	nation				
Borrower First Name		â	Street Address		
Borrower Middle Name			City		
Borrower Last Name			State	Select One 🔹	
Suffix			Zip		
Social Security Number	###-##-####	>	County		
			Property Type	Select One	•
			Number of Units		
			Occupancy Type	Select One	•

# **Viewing Lender Documents**

The Documents link enables you to review important information from the Lender you are working with.

- 1 Click the **Documents** link to view the Documents page.
- 2 Click on a documents name to view the document.



# **Originating Loans**

You can originate a loan on the website by importing an existing loan file from a DU 3.2 File (\*.fnm) or by creating a loan manually. This section provides the steps for adding a new loan in TPO Connect.

**Note**: You can also import a loan file that has a .txt or .1003 extensions as long as that data is formatted like a standard .fnm file.

# Import a Loan From a FNM 3.2 File

### To Import a Loan:

- 1 On the home page, click the **Add New Loan** button.
- 2 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to.

Register Whitebole Louin	$\times$
Choose Contacts	
LOAN OFFICER	
Organization TPOConnect Test Org *	
User Name Select 👻	
LOAN PROCESSOR	
Organization TPOConnect Test Org	
User Name Select 🗸	
	_
Cancel Ne	ot

- 3 Click Next.
- 4 Select whether the Loan Estimate is issued by the Broker or Lender, and then click Next.

Initial Loan Estimate Issued By	
Broker	
🔘 Lender	
Back	Cancel Next

5 To import loan data from a FNMA 3.2 file, drag and drop the file to the upload area or click **Click to Browse** to select the file from your computer.

Register Wholesale Loan	×
Import Loan Data From FNM 3.2 File	O Import from DO Casefile ID:
G Drop Here to	o Upload or Click to Browse
L	
Back	Cancel Skip

- If your administrator has enabled the option to import from a DO Casefile ID, select Import from DO Casefile ID and then enter the DO casefile ID.
- 6 Click Next.
- 7 An electronic 1003 form displays. After you finish entering information on a page, click the **Next** button to proceed until all of the information is entered.
- 8 When you are ready to save the loan, click **Register**.

**NOTE:** The name of each application page is also listed on the left side of the page. Click a page name to view that page in the application.

# **Create a Loan Manually**

### To Create a Loan Manually:

- 1 On the home page, click the **Add New Loan** button.
- 2 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to.

Register Wholesale Loan		×
Choose Contacts		
LOAN OFFICER		
Organization	TPOConnect Test Org	
User Name	Select	
LOAN PROCESSOR		
Organization	TPOConnect Test Org	
User Name	Select •	
	Cancel N	ext

- 3 Click Next.
- 4 Select whether the Loan Estimate is issued by the Broker or Lender, and then click **Next**.

Initial Loan Estimate Issued By	
🔘 Broker	
O Lender	
Back	Cancel Next

5 Click Skip to manually create a loan.

Register Wholesale Loan	×
Import Loan Data From FNM 3.2 File	O Import from DO Casefile ID:
C Drop Here	to Upload or Click to Browse
· · · · · · · · · · · · · · · · · · ·	
Beels	Cravel Clar
Васк	Cancei Skip

5 An electronic 1003 form displays. Enter the required loan data.

- 6 After you finish entering information on a page, click the **Next** button to proceed until all of the information is entered.
- 7 To save the loan, click Register.

elect Borrower Pair					
(1) John Homeowner & Mary Homec	✓ Edit			Register	Ne
III. Borrower Information					
Borrower First Name	John	1	Number of Dependents		
Borrower Middle Name			Dependent Age(s)		
Borrower Last Name	Homeowner			Separate ages by commas	
Suffix			Years in School		
Julix			Home Phone		
Social Security Number	***-**-5000		Cell Phone		
Date of Birth	MM / DD / YYYY				
Date of Birth	MM / DD / YYYY		Borrower Email		
Marital Status	Select 🔻				

# Start a New Loan With Quick Registration

If the Quick Registration form has been enabled by the administrator, you can register a loan without having to use the full 1003 form. Instead, the Quick Registration page displays when you click **New Loan**.

- 1 Click the Add New Loan button on the TPO Connect home page to start a new loan.
- 2 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to and click **next**.
- 3 In the pop-up window, select the loan officer(s) and loan processor(s) the loan will be assigned to.

Register Wholesale Loan		
Choose Contacts		
LOAN OFFICER		
Organization	TPOConnect Test Org	•
User Name	Select	•
LOAN PROCESSOR		
Organization	TPOConnect Test Org	•
User Name	Select	-
	Cancel	Next

4 Click Next.

5 If your administrator has enabled you do specify who the initial Loan Estimate will be issued by, select Broker or Lender, and then click **Next**.

Register Wholesale Loan		$\times$
Initial Loan Estimate Issued By		
O Broker		
Back	Cancel	Next

- 6 Using the pop-window, you can upload a DU 3.2 file (\*.fnm) or enter the loan data manually in a 1003 form.
  - To import an FNM file, select the import option, click Browse Files, and then select the file.
     OR
  - Select Manually enter loan data.

Register Wholesale Loan				×
Import Loan Data From FNM 3	.2 File	O Import from DO Casefile	e ID:	
	C Drop Here to U	pload or Click to Browse		
			1	
Back			Cancel	Skip
			ct.idei	

- 7 Click Next.
- 8 On the Quick Register Wholesale Loan page, enter the details in the *Borrower and Property* Information and Loan Details sections and then click Register.

Quick Register Wholesale	Loan		
			Create Loan
Borrower and Property Inform	nation		
Borrower First Name	L.	Street Address	
Borrower Middle Name		City	
Borrower Last Name		State	Select One
Suffix		Zip	
Social Security Number	###-##-####	County	
		Property Type	Select One
		Number of Units	
		Occupancy Type	Select One

# Loan Information Page

The Loan Information Page includes information about the loan including the type of mortgage, loan terms, property information, and title information. This is the information contained in Sections I and II of the Uniform Residential Loan Application form.

NOTE: The name of each application p	page is listed on the	left side of the page.	Click a page name to
view that page in the application			

Salact Borrowar Pair			
(1) John Homeowner & Mary Homeowner	Edit		Save Next
The income / assets of a person other tha	n the Borrower will be used.		
The income / assets of the Borrower's spo	use will not be used.		
I. Types of Mortgage and Terms of	Loan		
Base Loan Amount	\$156350	Interest Rate	4.875 %
Lien Position		Prepayment Penalty	No -
Loan Type	Conventional	MI Coverage	%
Lender Case Number	Case #1	MI Months	
Amortization Term Months	360		Lender Paid Mortgage Insurance
Due In		Impound Waiver	Select One 👻
Interest Only		Documentation Type	Select One 👻
Amortization Type	Fixed Rate	Application Date	9/8/2016
		Estimated Closing Date	

# **Borrower Information Page**

The Borrower Information page includes information about the borrower(s) and their residency.

John Homeowner & Mary Homeowner	Edit			Save Nex
II. Borrower Information				
Borrower First Name	John (	Number of Dependents		
Borrower Middle Name		Dependent Age(s)		]
Borrower Last Name	Homeowner	Years in School	Separate ages by commas	
Suffix		Home Phone	(###) ###-####	
Social Security Number		Cell Phone	(###) ###-####	
Date of Birth	mm / DD / YYYY	Borrower Email		
Marital Status	Select •			
Borrower Present Address				
			Edu	Delete

# **Employer History Page**

Use this page to enter the borrower and co-borrower's employment information.

#### **To Enter Employment Information:**

- 1 Click the Add an Employer button.
- 2 Indicate whether this information is about the borrower's current employer or previous employer, and then enter the remaining employment information.

Add Employment History - Borrow	wer X
Selected Borrower Pair	(1) John Homeowner & Mary Homeowner
Current Employer?	Yes No
Employer Name	E.
Employer Address	
City	
State	Select One 👻
Zip	
Work Phone	(###) ###-#####
Position / Title / Business Type	
Self-Employed?	Yes No
Years on the job	Months
Years in line of work	
Employed From	Image: MM / DD / YYYY         To         Image: MM / DD / YYYY
	Cancel Save Save & Add Another

- 3 Click the Save & Add Another button to add information about a different employer.
- 4 When finished, click the **Save** button.

# Income and Expenses Page

Enter the monthly income and housing expenses for the borrower. This information correlates to the information in Section V of the Uniform Residential Loan Application form.

**NOTE:** A proposed monthly payment will not be calculated until you submit the loan file to the product and pricing engine (discussed in Section 3) and select a program/rate/price combination. Once the selected interest rate is applied to the loan, a proposed monthly payment will be calculated.

1003 / Income & ielect Borrower Pair (1) John Homeowner & Mary Hom	Expenses	Eat					Save Next
V. Monthly Income and Co	mbined Housing Expens	e Information					
Gross Monthly income				Monthly Housing Expense	s		
Borrow	ver	CoBorrower	Total	Present		Proposed	
Base	\$4300	\$	\$4,300.00	Rent	\$892		
Overtime	\$	\$	\$0.00	First Mtg.	\$	\$827.42	
Bonuses	\$	\$	\$0.00	Other Fin.	\$	\$	]
Commissions	\$	\$	\$0.00	Haz. Ins.	\$	\$30	]
Div. / Interest	\$	\$	\$0.00	RE Taxes	\$	\$225	]
Net Rental Inc.	\$	\$	\$0.00	Mtg. Ins.	\$	\$92	]
Other	\$	\$	\$0.00	HOA Dues	\$	\$	]
Other Income	\$250.00	\$0.00	\$250.00	Other	\$	\$	
Total	\$4,550.00	\$0.00	\$4,550.00	Total	\$892.00	\$1,174.42	

# **Assets and Liabilities Page**

Use the Assets and Liabilities page to enter information about asset accounts and liabilities. This information is reflected in Section VI of the Uniform Residential Loan Application.

#### **To Enter Asset Accounts:**

- 1 Click the Add Asset Accounts button.
- 2 Enter the asset information.

Add Asset Account			×
Borrower Pair	John Homeowner & Mary Homeowner		
Enter Institution Info	rmation		
Belongs To	Select One		
Institution	<b>(</b>		
Address			
City			
State	Select One		
Zip			
Account Information			
Account/Asset Type	Account in the Name of Cash Valu	ie	Account Number
Select One	▼ \$		
Select One	•		
Select One	•		
Select One	•		
		Cancel	Save Save & Add Another

- 3 In the Account Information section, select an account or asset type, and then provide its details.
- 4 Repeat Step 3 to add additional accounts. You can add up to four accounts for one financial institution.
- 5 To add a new asset and account information, click the **Save & Add Another** button.
- 6 When finished, click the **Save** button.

## To Enter Cash Deposits:

1 In the Cash Deposit Towards Purchase section, click the Add Cash Deposits button.

Add Cash Deposit		×
Borrower Pair J	John Homeowner & Mary Homeowner	
Amount	\$	
Held By		
	Cancel Save	Save & Add Another

- 2 Enter the cash deposit amount and who the cash deposit is held by.
- 3 To add a new cash deposit, click the Save & Add Another button.
- 4 When finished, click the Save button.

## To Enter Stocks & Bonds:

1 In the Stocks & Bonds section, click the Add Stocks or Bonds button.

Add Stocks and Bonds		×
Borrower Pair	John Homeowner & Mary Homeowner	
Company Name &		
Account #		,
value	\$	
	Cancel Save	Save & Add Another

- 2 Enter the Stock and Bond information.
- 3 To add a new Stock and Bond entry, click the **Save & Add Another** button.
- 4 When finished, click the **Save** button.

#### **To Enter Automobiles Owned:**

1 In the Automobiles Owned section, click the Add Automobile button.

Add Automobile asset		×
Borrower Pair	John Homeowner & Mary Homeowner	
Make & Model		
Value	\$	
	Cancel Save	Save & Add Another

- 2 Enter the automobile asset information.
- 3 To add a new automobile entry, click the **Save & Add Another** button.
- 4 When finished, click the **Save** button.

#### To Enter Other Assets:

1 In the Other Assets section, click the **Add Asset** button.

Add Other Assets		×
Borrower Pair	John Homeowner & Mary Homeowner	
Description		
value	\$	
	Cancel Save	Save & Add Another

- 2 Enter the asset information.
- 3 To add a new other asset entry, click the **Save & Add Another** button.
- 4 When finished, click the **Save** button.

#### To Add Liabilities:

NOTE: Liabilities listed in the General Liabilities section are usually the liabilities from the credit report.

- 1 To import liabilities from the credit report, click the Import Liabilities button
- 2 Review the liabilities, and then click the Import Liabilities button.

General Liabilities         Company Name       Liability Type       Balance       Monthly Payment       Months Left       Account Holder         TOYOTA CREDIT       Installment       \$15,838       \$500       0       Borrower         CHASE       Installment       \$5,000       \$257       0       Borrower         SALLIEMAE       Installment       \$5,000       \$450       0       Borrower         UNIVERSAL VISA       Revolving       \$950       \$25       38       Borrower	Account Holder				
TOYOTA CREDIT	Installment	\$15,838	\$500	0	Borrower
CHASE	Installment	\$5,000	\$257	0	Borrower
SALLIEMAE	Installment	\$5,000	\$450	0	Borrower
SALLIEMAE	Installment	\$1,100	\$25	0	Borrower
UNIVERSAL VISA	Revolving	Balance         Monthly Payment         Months Left         Account Holder           \$15,838         \$500         0         Borrower           \$5,000         \$257         0         Borrower           \$5,000         \$450         0         Borrower           \$1,100         \$25         0         Borrower           \$950         \$25         38         Borrower			

- 3 When the liabilities have been successfully imported, you will receive a confirmation message. Click the **Close** button to dismiss the message and return to the loan.
- 4 Click the Add a Liability button (located at the bottom of the list) to enter additional liabilities.
- 5 Enter the liability details.
  - Select the Exclude from URLA Page 2 Liabilities Total check box to exclude the payment from the ratios.
  - Select the Mortgage liability will remain on subject property check box to indicate the liability is being paid off through the transaction.
- 6 To add a new liability, click the Save & Add Another button and enter the liability details.
- 7 When finished, click the Save button.
- 8 To modify a liability, click the **Edit** link at the right of the liability.

#### To Enter Alimony, Child Support, and Job Related Expenses:

Use the **Alimony, Child Support, and Job Related Expenses** section on the Assets and Liabilities tab to enter applicable payment details.

#### **To Enter Real Estate Holdings:**

- 1 In the Schedule of Real Estate Owned section, click the Add a Real Estate Owned button.
- 2 Enter information about the real estate owned by the borrower, including any outstanding liens.
- 3 Click the Save & Add Another button to add information about an additional real estate holding.
- 4 When finished, click the **Save** button.

# **Details of Transaction Page**

Use Transaction Details page to enter the subject property's purchase price and other transaction details.

**NOTE:** When working with a loan you imported to the website, the fields on the Transaction Details page will be automatically populated with applicable information from the loan file.

VII. Details of Transaction			
	a Durchasa D	rice	\$165000
	d. Fulcilase in	nee	
	b. Alterations, Improvements, Rep	airs	\$
	c. Land ( if acquired separate	ely)	\$
	d. Refinance ( incl. debts to be paid o	off )	\$
	e. Estimated Prepaid Ite	ems	\$1100
	f. Estimated Closing Co	osts	\$2900
	g. PMI, MIP, Funding I	Fee	\$
	h. Discount ( if Borrower will p	bay)	\$
	i. Total Costs ( a through	hh)	\$169,000.00
	j. Subordinate Financ	cing	\$
	k. Borrower's Closing Costs Paid By Se	eller	\$
l.	Cash Deposit on sales contract	•	\$350
l.	Select One	•	\$
l.	Select One	•	\$
l.	Select One	•	\$

# **Declarations and Gov. Monitoring Page**

Select **Yes** or **No** for each question, and then select the appropriate options in the Borrower and Co-Borrower *Information for Government Monitoring* and *Interviewer Information* sections. This information reflects the information found in Sections VIII and X of the Uniform Residential Loan Application.

VIII. Declarations				
	Borrower		Co-Borrowe	r
a. Are there any outstanding judgments against you?	Yes	No	Yes	Νο
b. Have you been declared bankrupt within the past 7 years?	Yes	No	Yes	No No
c. Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7 years?	Yes	No No	Yes	No No
d. Are you party to a lawsuit?	Yes	No	Yes	No No
e. Have you directly or indirectly been obligated on any loan which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment?	Yes	No No	Yes	No No
f. Are you presently, delinquent or in default on any Federal debt or any other loan, mortgage, financial obligation, bond, or loan guarantee?	Yes	No No	Yes	No No
g. Are you obligated to pay alimony, child support, or separate maintenance?	Yes	No	Yes	No No
h. Is any part of the down payment borrowed?	Yes	No	Yes	No No
i. Are you a co-maker on a note?	Yes	No	Yes	No No
j. Are you a U.S. citizen?	Yes	No	Yes	No No
k. Are you a permanent resident alien?	Yes	No	Yes	No No
I. Do you intend to occupy the property as your primary residence?	Yes	No	Yes	No No
m. Have you had an ownership interest in a property in the last 3 years?	Yes	No	Yes	No

# Comments

The Comments section on the comments page is used as a continuation sheet if you need more space to complete the 1003 loan application. Comments added to this section TPO Connect are recorded on the 1003 page 4 form in Encompass.

# Adding Co-Mortgagors

After entering all of the 1003 information for the initial borrower(s), you can then add a co-mortgagor.

## To Add Co-Mortgagors:

1 At the top of the page, click the **Edit** button.

IUUD / LUCIII IIIUIII IIIUII Select Borrower Pair (1) John Homeowner & Mary H	Save Next
The income / assets of a person other than the Borrower will be used.	
The income / assets of the Borrower's spouse will not be used.	

- 2 Click Add New Pair to add a Co-Mortgager pair.
- **3** Enter the required information for the co-mortgagor(s).

- 4 When finished, click Save.
- 5 At the top of the page, select the new borrower pair from the Select Borrower Pair drop-down list.
- 6 Complete all of the information on each of the 1003 tabs for the co-mortgagor(s), just as you did for the initial borrower(s).

# Saving the Loan

To save the information you have entered on the 1003, click the **Save** button. The Save button is located at the top and bottom of every 1003 page.

1003 / Loan Infe Select Borrower Pair (1) John Homeowner & Mary H			Save Next
The income / assets of a pe	rson other than the Borrower will be used. Borrower's spouse will not be used.		
I. Types of Mortgage an	d Terms of Loan		
Base Loan Amount	\$156350	Interest Rate	4.875 %
Lien Position	First	Prepayment Penalty	No
Loan Type	Conventional 🗸	MI Coverage	%
Lender Case Number	Case #1	MI Months	
Amortization Term Months	360		Lender Paid Mortgage

# **Product & Pricing with Encompass Product and Pricing**

Use the **Product & Pricing** link to run your loan scenario through the product and pricing engine.

#### To Search Product & Pricing:

- 1 Click the **Product Pricing & Lock** link on the left menu, and then click **Search Product & Pricing**.
- 2 Enter the required information. (Required fields are marked with a red asterisk.\*)

* Representative Credit Score	Base Loan Amount	MI, MIP, FF Financed	Total Loan Amount	LTV CLTV
	\$	\$	\$0.00	/
• Loan Type	<ul> <li>Subject Property State</li> </ul>	Postal Code	* Number of Units	
Select One 🔹	Select One	•		
Special Products	Property Type	<ul> <li>Occupancy Type</li> </ul>		
Select 🗸	Select One	▼ Select One	-	
Loan Documentation Type	Front End DTI Bi	ack End DTI Total Monthly Inco	ome	
Select One		\$		
* Loan Purpose		Cold Service and		
Select One		12mo Housing		
	Prepayment Penalty = N	Payment History Yes =	]	
Appraised Value	Interest Only	Io Lender Paid MI 📃 No	1	
\$	Lender Fee Waiver 📃 🕟	lo		
* Term Months	* LO Compensation Paid By			
	Lender	•		
<ul> <li>Amortization Type</li> </ul>	* Target			
Select One 🗸	Rate OPrice	96		
Lock Period	Channel			
Select One	Wholesale			

- 3 Click the Search Product & Pricing button.
- 4 Click an eligible program's **Details** button to view the product details.

Search Results								
Change Search	Eligible Ineligible						Ģ	
Filters	Program Name	Rate	Price	Price (\$)	Payment			
<ul> <li>Target Price</li> <li>Target Rate</li> </ul>	- AAA Test AAA Test 30 Year Fixed	2.75	93.655	-9920.4	638	Details	Save to Loan	-
	Guidelines	2.75	93.655	-9920.4	638	Details	Save to Loan	-11
Lock Period		2.875	94.588	-8461.66	649	Details	Save to Loan	_
-		3.125	96.4	-5628.59	670	Details	Save to Loan	
		3.25	97.147	-4460.66	680	Details	Save to Loan	
Apply Filter	+ Citimortgage FNMA Conf Fixed 30	3.25	96.889	-4864.04	680	Details	Save to Loan	
	+ Wells Fargo Conf Fixed 30	3.25	93.894	-9546.73	680	Details	Save to Loan	-

5 Click the **Save to Loan** button to apply the product's interest rate to the loan. If permission has not been granted to register the loan, the **Save to Loan** button is disabled.

**NOTE:** Click the **Request Lock** button to apply the interest rate and request a rate lock at the same time. For more details about requesting a rate lock, refer to the Lock Request discussion later in this section.

## To Cancel a Lock:

When a rate lock request has been submitted and then locked by the Lender, a Cancel Lock button is enabled in Encompass TPO Connect. When you click the Cancel Lock button, the lock request is canceled.

1 On the Product, Pricing & Lock page, click **Cancel Lock**.

## 2 On the cancel lock pop-up message, click **Yes**.

Cancel Lock		$\times$
	Are you sure you want to Cancel this Rate Lock ?	
	No Yes	

Note: This feature is controlled by the Encompass TPO Connect Administrator and may not be enabled.

## To View the Lock History:

1 On the Product, Pricing & Lock page, click View Lock History.

Lock His Current L Current L Current L	story .ock Status: .ock Date: .ock Expiration	Locked 07/27/2 Date: 08/25/2	2017 2017					×
	Lock Type	Request Date/Time	Status	Rate Sheet ID	Loan Program	Lock Date	Lock Days	Exp. Date
+	Re-Lock	07/27/2017 4:33:13 PM	Locked	7098101951	Wells Fargo Conf Fixed 30	7/27/2017	30	08/25/2017
+	Lock	07/27/2017 3:47:58 PM	Old Lock	7098101951	Wells Fargo Conf Fixed 30	7/27/2017	30	08/25/2017
								Close

2 To close the Lock History, click **Close**.

# **Product & Pricing with Optimal Blue**

Use the **Product & Pricing** link to run your loan scenario through the product and pricing engine.

## To Search Product & Pricing:

- 1 Click the **Product Pricing & Lock** link on the left menu, and then click **Search Product & Pricing**.
- 2 Enter the required information. (Required fields are marked with a red asterisk.\*)
- 3 Click the Search Product & Pricing button.
- 4 The Optimal Blue product search page will display. Review the information and click **Submit**.
- 5 The product and pricing search results will display. To view details of an eligible product, click the name of the product or click **Show** in the detail column.

					Pipeline →	Search Result	s 🔻 New Sear	rch ⊧ R	ateSheet →
×.	Selected Loan: Loan ID: 13285 Status: Registered	Borrower: Test	t 👂 📕						
•	Loan Amt         LTV           400000         80	nit Revi	ise Search CLTV 0	3.2	Desired Rate	Di	isired Price	Desire 30	d Lock
	Interest Only Waive Escrows No  V	Not Sp	AUS ecified <b>v</b>	N	Buydown	Prepa None	yment Penalty	DTI	Ratio
	Property Zip 94566								
	Loan Type(s): Conforming Loan Term(s): 30 Yr		Amortization	Type(s): Fix	ed ARM	I Fixed Term(s): 3 )	r, 5 Yr Exp. Aj	pp. Level(s):	
🖶 Prin	nt		All Pro	oducts 🔻	Top Products	Side-by-Side Co	mpare Blended C	Compare I	Best Pricing
Links	Eligible Product	Rate	Margin	APR	<u>P&amp;I</u>	Closing Cost (\$)	Discount/Rebate(\$)	Detail	Compare
6	Citi - Agency Freddie Mac Home Possible 30 Yr Fixed	3.250	0.000	3.657	\$1,741	\$19,808	\$19,808	Show	
Ľ	Citi - Agency HomeReady 30 Yr Fixed	3.250	0.000	3.657	\$1,741	\$19,808	\$19,808	Show	
	Wells Fargo - Conforming 30 Yr Fixed	3.250	0.000	3.887	\$1,741	\$30,344	\$30,344	Show	
	Wells Fargo - FHLMC Home Possible 30 Yr Fixed	3.250	0.000	3.892	\$1,741	\$30,560	\$30,560	Show	
	US Bank Bloomington - Conforming FHLMC 30 Yr Fixed (3601)	) N/A	N/A	N/A	N/A	N/A	N/A	Show	
	US Bank Bloomington - FNMA Conforming 30 Yr Fixed (3501/3505)	N/A	N/A	N/A	N/A	N/A	N/A	Show	
	US Bank Bloomington - Conforming Home Possible 30 Yr Fixe (3687)	d N/A	N/A	N/A	N/A	N/A	N/A	<u>Show</u>	
D	Citi - Agency 30 Yr Fixed	N/A	N/A	N/A	N/A	N/A	N/A	Show	
Links	Unavailable Product - Cannot Determine Eligibility								Detail 👻
	Wells Fargo - Home Opportunities 30 Yr. Fixed								Hide
Read	sons Eligibility cannot be Determined:								

- 6 After reviewing a product, click the **Blue Lock icon** (a) to select the product for this loan.
- 7 On the Lock Form, review the product information and click **Update Encompass** to save the details back to the loan or click **Request Lock** to submit a lock request for this program.

## To Submit a Change Request:

Use the **Change Request** button if you need to submit a lock extension request, update loan terms, or search for updated products from the Optimal Blue pricing engine.

- 1 After a lock request has been submitted, click the **Product Pricing & Lock** link on the left menu
- 2 Click Change Request.
- 3 Click the **Change Request** icon on the OB Change Request page, and select the type of change you would like to make.

> Selected	ed Loan: Loan ID: 13683 Status: Locked Borrower	:: Testuser 👂 🔒 🕢 🖆 🕼 🚳 📾 👼 🖶
Subi	omit a change request	
÷	Select type of change request: Lock Extension 1.  Product Change Float Down Profile Change	

4 Follow the on screen instructions from Optimal Blue to complete the change request.



# **Working with Loans**

Once you have completed and saved all of the information on the 1003, you can work with the loan or perform loan actions such as ordering a credit report, ordering automated underwriting with Desktop Underwriter, submitting the loan, or notifying the lender of a change of circumstance.

To perform an action, select the action from the Loan Actions menu at the left side of the loan application page.

**NOTE:** The actions that are listed under the Loan Actions menu are determined by our company's Encompass administrator. Therefore you may not have access to some of the actions discussed in this section. The administrator may also disable a loan action once another loan action is completed.

1003	\$104,000.00	
	17.33% / 17.33%	
DOCUMENTS	Base Loan Amount MI, FF, MIP Financed \$104,000.00 \$0.00	
loconditions	Sub. Financing Purpose of ReFi	
(\$) FEES		
LOAN ACTIONS	Cocked 2.250%	
Import Additional Data	11/01/2017 - 11/30/2017 (30d)	
Order Credit	Search Product and Pricing	
Order DU	· · · · · · · · · · · · · · · · · · ·	
Order LPA	Amortization Type Amortization Term	
Disclosures	Fixed Rate 360	
Submit Loan	Loan Program	
Re-Submit Loan	AAA Test FHA Fixed 30	
Change of Circumstance		

# **Import Additional Data**

If you originated a loan in TPO Connect by importing the file and data changes have since been made to the loan in your Loan Origination Software, use the **Import Additional Data** action to import the changes to the loan file in TPO Connect.

### To Import Additional Data:

- 1 On the Loan Actions menu, click Import Additional Data.
- 2 Select which fields to import and how to manage existing lists (such as liabilities).
- 3 Click the Browse for file button, and select the DU 3.2 file you want to import.
- 4 Click Import.

Import Options
Which fields would you like to import? Import all fields Import only non-blank fields
Would you like to retain existing lists? (residences, liabilities, etc) <ul> <li>Delete existing lists before importing</li> <li>Add to existing lists</li> </ul>

• A confirmation message displays when the import is completed.

# **Order Credit**

Using the Order Credit action, you can order or reissue your credit report and import the credit report into TPO Connect. If the loan includes more than one borrower pair, you must use the same credit provider to order credit for each borrower pair.

## To Order or Reissue the Credit Report:

- 1 On the Loan Actions menu, click Order Credit.
- 2 On the Order Credit page, confirm that the order information is correct, and then click the **Order Credit** button to submit the order.

Order/Reissue Credi	t					
Select Borrower Pair (1) John Homeowner & Mary Homeowner	•					
Choose Provider						
Credit Provider Reference Number	Select One New Credit Order Re-Issue Credit	•		Request Type Report Type Credit Bureaus	Joint Tri-Merge Ø Experian Ø Equifex Ø Trans Union	•
Borrower Information						
Borrower John Homeowner Date of Birth	Pr 17 W 20	resent Address 75 13th Street Vashington, DC 0013	Co-Borrower Mary Homeowner Date of Birth			Present Address 175 13th Street Washington, DC 20013
SSN *** ** 6000			SSN *** ** 2000			

- **3** Once the credit report is received, a confirmation message displays.
- 4 Click the Import Liabilities button to import liabilities.

**NOTE:** When a credit report has already been ordered for the loan file, the **Order Credit** button is renamed to **Reissue Credit**.

# Order DU/Order LPA

After completing the 1003 in TPO Connect, you can submit your loan for automated underwriting through Fannie Mae Desktop Underwriting (DU) or Freddie Mac Loan Product Advisor (LPA). Note that you must order or reissue a credit report via TPO Connect (or enter a credit reference number in the Order/Reissue Credit loan action) prior to submitting the loan for underwriting to LPA. To submit to DU, you can order credit directly from the Order DU loan action if you have not ordered credit through the Order/Reissue Credit loan action.

**Note:** The Order DU and Order LPA links can be disabled by your administrator and may not be available.

# To Submit the Loan for Automated Underwriting Through DU:

- 1 On the Loan Actions menu, click Order DU.
  - If you have ordered credit, the credit information is pre-populated.
- 2 Click Order DU.
- 3 Click the **View Findings Report** button to view the report. The report opens in a new tab in your web browser.

DU Order		
Request Type	Resubmit	
DU Credit Provider	Equifax	
User Name	999EL31714	
Password		
Product Description		
	Last DU Ordered	
DU Key Number	1973305801	View Findings Repor

## To Submit the Loan for Automated Underwriting Through LPA:

- 4 On the Loan Actions menu, click Order LPA.
  - If you have ordered credit, the credit information is pre-populated. If you have not, Click Order Credit to order a credit report first.
- 5 Enter the required information, and then click Order LPA Underwriting.

Order Loan	Product Advisor		
LPA Order			
Request Type	New		
Processing Point	Application/Processing *		
* Property Type	Single Family Attached		
Appraisal Form Type	DU Form 2075 = Desktop Ur 🔹		
Appraisal Method	Automated Valuation Model 🔹		
(1) John Homeov	vner & Mary Homeowner	Import Liabilities View Cred	it Report
	Last Credit Ordered		
Credit Provider	Equifax		
Reference Number			
Date Ordered	01-12-2017		
		Order LPA Un	derwriting

- 6 After reviewing the results on the LPA Results page, click one of the following:
  - Go to Loan Summary Closes the LPA results window and opens the Loan Summary page.
  - Go to Documents Closes the LPA results window and opens the Documents page.
  - Close Closes the LPA results window and returns to the Order LPA page.

**NOTE**: The documents returned by LPA are viewable under the Underwriting category on the Documents page in TPO Connect.

# **Disclosures**

Use the **Disclosures** loan action to indicate on the loan file that the loan is ready for the Lender to disclose to the borrower. The Lender can report or write rules around this data to identify loans that are ready for disclosures.

To Indicate to the Lender that the Loan is Ready to Disclose:

1 On the Loan Actions menu, click Disclosures.

**NOTE:** The Disclosures option may not be available if the loan has already been submitted.

- 2 Review the information on the Disclosure page. This form is read-only. If you need to change any of the data on the page you can do so from the 1003 pages located in the menu on the left.
- 3 Click the Ready to Disclose button.

# Submit Loan

Once you have completed processing the loan, use the Submit Loan action to notify the lender that the loan submission is complete and ready for their review.

### To Submit the Loan to the Underwriter:

- 1 Click Submit Loan in the menu on the left.
- 2 On the confirmation window, click Continue.

Are you sure you want to submit this loan at this time?				
	Cancel	Continue		

**NOTE:** You can request a rate lock before you submit the loan or at the same time that you submit the loan to the underwriter. For more information, refer to the Lock Request discussion later in this section. Note that the option to request a rate lock may not be provided on this TPO Connect site. The availability of this feature, and the workflow that is configured for rate lock requests, is determined by the TPO Connect administrator.

# **Re-Submit Loan**

After submitting the loan, you may have to provide additional information to the lender. Once you have added this new information on the loan file, you can use the **Re-Submit** action to ensure that the loan is submitted to the underwriter.

### To Re-Submit the Loan to the Underwriter:

- 1 From a loan in Encompass TPO Connect, click **Re-Submit Loan** in the *Loan Actions* menu on the left.
- 2 On the confirmation window, click **Continue** to re-submit the loan.



# Change of Circumstance

After submitting the loan, you may need to change loan information. When certain loan information changes, such as the loan type or loan program, a new disclosure is required. Use the Change of Circumstance action to re-submit the updated loan to the underwriter.

### To Re-Submit the Loan to the Underwriter Due to a Changed Circumstance:

- 1 Click the **Change of Circumstances** button in the Loan Actions section on the left menu.
- **2** On the Change of Circumstance page, select a description of the circumstance from the Changed Circumstance drop-down list.
- 3 Ensure that all of the required information has been entered and the required documents have been attached, and then click the Change of Circumstance button. (Required fields are marked with a red asterisk.\*)

# **Lock Extension**

When enabled on your TPO site, TPOs can request lock extensions for loans when the lock is confirmed, but not expired.

## To Request a Lock Extension:

1 Open the loan, click **Product Pricing & Lock** link in on the left menu, and then click **Request Lock Extension**.

Product, Pricin	g & Lock r conventional, FHA, and VA Ioans.		Request Lock Extension
Lock Details			View Lock History
Current Lock Status	Lock Effective Date/Time 8/17/2016 12:29:53 PM	Pricing Effective Date 08/17/2016	
Product ID 1	Original Lock Expiration Date 09/16/2016	Rate Sheet ID 5189620682	
Original Lock Period 30 days	New Lock Expiration Date 09/26/2016	P&I Payment \$996.21	

2. On the Lock Extension page, enter the required data, and then click Request Lock Extension.

Request Lock Extension			×
Lock Expiration Date	10/07/2016		
Days to Extend	Select	•	
New Lock Expiration Date			
Comments			
		Cancel	Request Lock Extension

NOTE: All fields on this page are read-only with the exception of Days to Extend and Comments.

# Workflow

If your Encompass TPO Connect Administrator has enabled the Configurable Workflow option in Encompass, a Workflow tab is available for TPOs on the left navigation menu. The workflow tab enables TPO users to quickly see, by channel, where the loan is in the workflow process, including associated completion dates and documents.

Activit	ies	Work	cflow
Registratio	on Delega	ted	$\sim$
	I		
O AUS			
Order 0 7/18/20	Credit 118		
Submitted			~
O Disclos	ure Sent		
Underwrit	ing		~
Underv	writing Subm	ission	
Conditi	on Approva		
Closing			~
O Docum	ents Drawn		

# To View and Use the Workflow Tab:

- 1. From a loan in Encompass TPO Connect, click **Workflow** on the left navigation menu.
- 2. The Workflow menu displays. Any completed items in the Workflow are indicated by a solid circle with the date that the step was completed.
- 3. To view any documents associated with the workflow step, click the step in the Workflow menu.

Application Step: Order Credit			$\times$
DOCUMENT	FILE NAME	DATE/TIME	
Credit Report	Credit Report	07/18/2018 9:31 AM	
OCid2			
		с	lose

4. Click the document entry to view the document.



# **Adding Documents**

As you work to process your loan, you will need to add documents to complete the loan package. If you upload a document to the unassigned section, and the loan has unfulfilled conditions, a Conditions window displays to enable you to fulfill the conditions with the uploaded document.

**NOTE:** Access to the Documents and Conditions section is controlled by the lender's Encompass administrator. The actions you are allowed to perform and the types of documents and conditions that are provided here by default are also controlled by the Lender's Encompass administrator.

## To Add Documents to the Loan:

- 1 On the menu on the left, click the **Documents** link.
- 2 Click the Add Document button.

Expand All Collapse All	+ Add Document Print Fax Cover Sheet
	Max attachment size is 50 MB. View Supported Files.
All Borrowers	
[UNASSIGNED]	Drag & Drop files here or Browse for files
> 1008 - TRANSMITTAL SUMMARY	Comments Drag & Drop files here or Browse for files

3 On the Document View Settings dialogue box, select a borrower pair and then select a document from the **Documents** list.

Document View Settings	×
Select the Documents you want to add	
Borrower Pair	Documents Select all
All Borrowers	003 - URLA
John Homeowner, Mary Homeowner	1008 - Transmittal Summary
	1084A Cash Flow Analysis
	1084B Partnership and     Corporations
	442 Completion Certificate
	4506T Settlement Service
	AVM
	Affidavit of Title
	Affiliated Business Disclosure
	Amort Schedule, Ending
	Cancel Save

- 4 Click **Save** to add the document(s) to the list on the Documents page.
- **5** Drag and drop the document file to the document entry in the list, or click the **Browse for files** button to select a file to attach to the document entry. The document is now included in the Documents.
- 6 To move a document, click the **Expand Icon** ( ) to expand the document entry, and then click the **Move Icon** () and follow steps three through four to select a new document entry to attach the document to.
- 7 To delete a document assigned to a category, click the Delete ( $\square$ ) icon.

#### To Assign Unassigned Documents on Upload:

- 1 On the menu on the left, click the **Documents** link.
- 2 Drag and drop a document to the Unassigned section, or click **Browse for files** and select the file to upload.
- **3** Once the upload is completed, the Conditions pop up displays.
- 4 If the document satisfies one or more conditions, select the conditions that the document satisfies.

Conditions		×
Condition	Read	y for Review
1008		
Appraisal		
AUS Findings		
	Cancel Notify Lender	Ok

5 After selecting the conditions that are fulfilled, click OK to satisfy the condition with the document, or click Notify Lender to satisfy the condition and indicate to the lender or investor that the condition is ready for review.

**NOTE:** Your administrator can disable the Unassigned category which removed the option from the Documents page. Your administrator can also enable the option to download document files in their

original format. If the Admin has enabled this option, you can click the **Download** icon ± to download a copy of the document.

# **Viewing Conditions**

Once the loan has been underwritten, you can view the conditions that have been added in the Conditions section of the Docs & Conditions page. There you can view condition details and add documents to satisfy the conditions.

## **To View Conditions:**

- 1 On the menu on the left, click the **Conditions** link.
- 2 Click the Expand Icon ( ) to view the condition details.

	FILTER BY	Prior To	• All	•	Expand All		Collapse All			N	otify Lender
								Max	attachment size is 2	200 MB.	View Supported Files.
	Category	Condition	Prior to	Date Added	Date Revised	Age	Borrower Pair	Status	Status Date	$\Box$	Action
•	Property	Appraisal	Approval	01/22/18		10	John America	Added	01/22/18	0	Ready for Review
		APPRAISAL Unli	ink				Ç 0	omments	Drag & Drop files h	ere or	Browse for files
		Link Document to Con	dition 🔻								
•	Property	Final Inspection	Approval	01/22/18		10	John America	Added	01/22/18	0	Ready for Review
•	Property	Flood Letter	Approval	01/22/18		10	John America	Added	01/22/18	0	Ready for Review

- 3 Click the **Link Document to Condition** drop-down to select a document from the document list to satisfy the condition.
  - Your Administrator may have enabled the ability to upload document files directly to a Condition. If this option is available, you can drag and drop, or click the **Browse for files** button too upload document files.

	Category	Condition	Prior to	Date Added	Date Revised	Age	Borrower Pair	Status	Status Date	$\Box$	Action
•	Property	Appraisal	Approval	01/22/18		0	Jeff Doctest	TomAddeo	d 01/22/18	0	Ready for Review
		APPRAISAL					Comm	ents Dra	ag & Drop files here	e or	Browse for files
		Link Document to Condit	tion 🔹								

- 4 When you are finished adding supporting documents, click **Ready for Review** to indicate that the conditions have been satisfied.
- 5 Click **Notify Lender** to notify the Investor that there are conditions ready for review.
- 6 Click the **Re-Open** add additional documents to satisfy the condition.



# **Reviewing Fees**

When fees are added to the loan file, and the loan is clear to close, the fees on the loan's 2015 Itemization form in Encompass will be available on the loan's Fees page in TPO Connect.

 In order for a loan to be clear to close, a date must be populated to the Clear to Close field (field ID 2305) on the Underwriter Summary Page 2 in the loan file in Encompass.

NOTE: Access to the Fees section is controlled by the Lender's Encompass administrator.

#### **To Review Fees:**

1 On the menu on the left, click the **Fees** link.

e the 1003 Lo	Fees an Application f	or conventional, FHA	, and VA loans.				Accept Fee	s Reject F
Closing and	Document De	etails						
Closing Fe Ready for I	es Review Status Review	3	Last Disclosure - Est. Closing -	UW Cl- 10/28/3 Docum -	ear to Close 2016 aents Ordered	Note - Funded -		
Fees								X
Fees CD Secti	on HUD Lin	e Fee Description	Рауее	Paid By	Paid To	Amount	POC Broker	XIII
Fees CD Secti B.01	on HUD Lin 804.	e Fee Description Appreisel F	Payee	Paid By Broker	Paid To Lender/Ot	Amount 100	POC Broker	PAC Broker
Eees CD Section B.01 B.02	on HUD Lin 804. 805.	e Fee Description Appraisal F Credit Rep	Payee EQUIFAX	Paid By Broker Lender	Paid To Lender/Ot	<b>Amount</b> 100 30	POC Broker	PAC Broker
Fees CD Secti B.01 B.02 B.04	on HUD Lin 804. 805. 806.	e Fee Description Appraisal F Credit Rep Tax Service	Payee EQUIFAX	Paid By Broker Lender Other	Paid To Lender/Ot Lender/Ot	Amount 100 30 50	POC Broker	PAC Broker

- 2 To sort the fees, click a column header.
- 3 Click the Export to Excel icon to export the current list of fees to an Excel spreadsheet.
- 4 Click the **Print** icon to print the current list of fees.
- 5 Enter any comments, if necessary, and click **Accept Fees** to accept the fees listed or **Reject Fees** to reject the fees listed.

# **Disclosure Tracking**

The Disclosure Tracking page provides you with disclosure timelines, tracking dates, and the latest disclosure details. The information on this page is populated by the Lender and provides important dates related to the Compliance Timeline, Loan Estimate (LE) Tracking, Closing Disclosure (CD) Tracking, eConsent Tracking, eSigned Tracking, and more.

# **To Review Disclosure Tracking:**

1 On the menu on the left, click the **Disclosure Tracking** link.

i≘ LOAN SUMMARY										
圓 1003	Disclosure Tracking									
	Compliance Timeline	LE Tracking	CD Tracking							
0	03/30/2018	-	-							
	LE Due 04/01/2018	LE Received	CD Received							
(\$) FEES	eConsent -	Revised LE Sent	Revised CD Sent							
	Intent to Proceed -	Revised LE Received	Revised CD Received							
	Earliest Fee Collection	SSPL Sent	Post Consumation Disclosure Sent							
LOAN ACTIONS	- Estimated Closing	- Safe Harbor Sent	- Post Consumation Disclosure Received							
Import Additional Data										
Order Credit										
Order DU										
Order LPA										
Disclosures										
Submit Loan										
Re-Submit Loan										